



SALES SALES DEVELOPMENT REPRESENTATIVE

FiveX

WHAT ARE YOU GOING TO DO?

As a Sales Development Representative you are a crucial factor in the success of FiveX. You will be responsible for the entire sales process within the organization; from recruiting new leads and target groups, following up and qualifying marketing qualified leads to closing deals and managing a customer portfolio. You will work with our Customer Success Team to serve everyone in the best possible way and to grow FiveX. In addition, you further optimize the sales process and you take on the role of leader in the field of sales, which means that there are great growth opportunities for you within FiveX. If you want to grow with this fast-growing company, now is the time to join it!

Specifically, your duties would consist of;

- picking up new sales requests or trials and bringing them in;
- increasing turnover and customer satisfaction with existing and new customers;
- looking for new leads;
- devising a sales strategy, and how we can internationalize ;
- defining measurable marketing objectives;
- supporting the partnership manager;

YOU HAVE/ARE..

- .. graduated with a relevant commercial study (MBO or HBO);
- .. 1 year of relevant work experience in sales and/or in a SaaS environment;
- .. independent, curious and can bear your own responsibilities;
- .. a commercial mindset and assertive, not afraid to pick up the phone and bring in the leads!;
- .. a real team player;
- .. finds it important to make a valuable contribution within a start-up environment;

WHAT DO WE OFFER?

- A cozy and informal working environment in cool Amsterdam
- A challenging position at a start-up where you can learn a lot and contribute to FiveX with unique opportunities and growth opportunities Flexible working hours
- A cool office with sports facilities and roof terrace
- A good salary and travel allowance
- Very nice BBQs and drinks together with your colleagues!

ABOUT US..

With FiveX we are building a platform to enable online retailers to see all the insights of the business. With years of experience, the vision has arisen to launch FiveX and to help entrepreneurs achieve 5X more results from their business. Through the right methods, systems, mindset and expertise, our customers will achieve more success!

Do you also want to be part of this team? Then apply quickly! You can email your motivation and CV to info@fivex.nl. If this is the match, we would like to schedule an (online) meeting with you.

